



Investor Presentation

November 2023

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Key Messages

1 Robust outlook for Philippine gaming and rapid digital adoption present a compelling opportunity for DigiPlus to ramp up its presence in the space

Philippine gaming is recovering strongly from the pandemic, supported by the local market

- Industry GGR at ₱136.4bn in 1H2023, up 49% year-on-year
- GGR growth of 15% per annum over the medium term, driven by domestic demand and the Korea-led recovery of the VIP segment

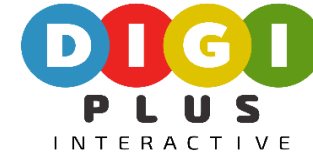
2 Online gaming is expected to sustain its upward trajectory in the medium term

- PAGCOR aims to double GGR by 2028, representing a 10% annual growth
 - GGR estimated to reach US\$7.9 to US\$8.8 billion, a new record high
 - GGR from bingo operations reached ~US\$357 million, accounting for 9% of total industry
- The Philippine has a young and tech-savvy population with increasing purchasing power
 - Has one of the youngest populations in Asia, with a median age of 25, compared to 30 for Indonesia and Malaysia, 33 for Vietnam and 40 for Thailand
 - Increasing household spending as a percentage of gross domestic product at 76% in 2022, up from 73% in 2009 and 72% in 2007
 - Smartphone penetration is at 68%, forecast to grow to 73% by 2028

3 With early-mover advantage, DigiPlus is well-positioned to capture the opportunities around the flourishing Philippine gaming and digital entertainment industry

- Strong user base of 20 million registered users between its BingoPlus and ArenaPlus platforms
- Robust and cutting-edge technology, research and development, and operational infrastructure
- Deep bench of management and industry professionals to execute on the growth strategy
- Healthy balance sheet that provides ample capacity to fund future investments

Operating for over 20 years in the Philippines' entertainment and leisure space, DigiPlus has made a strategic pivot to capture the accelerated digital transformation taking place in the country



Company Overview

- Publicly listed company in the Philippines (PLUS:PM)
- One of the fastest-growing digital entertainment groups in the Philippines, with over 20 years experience in leisure and entertainment
- Has established world-class IT infrastructure, deep bench of talents from technology and operations, and strong distribution network of sites across the Philippines
- In 2022, successfully pivoted its brick and mortar business to digital, which now accounts for over 90% of revenues
- Solid digital footprint with over 20 million registered users across its digital ecosystem
- Robust offline presence with over 140 physical sites across the Philippines
- With over 2,000 employees across its online and offline operations spread out in the Philippines



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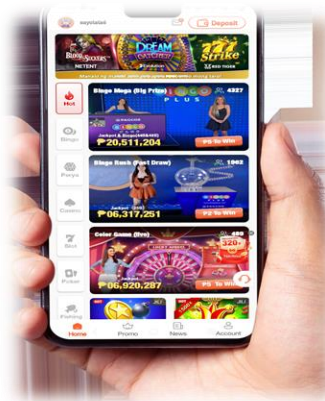


DIGITAL ENTERTAINMENT

Retail Bingo



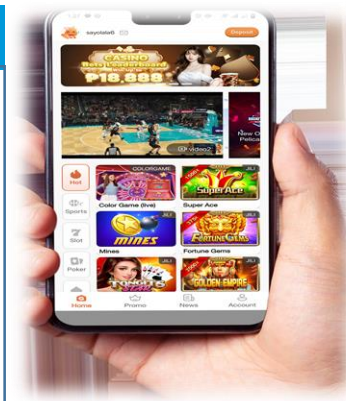
Launched in January 2022, BingoPlus is the leading digital bingo platform in the country with 20 million users in its ecosystem. Robust IT infrastructure complemented by over 140 physical sites nationwide.



Sportsbook



Launched in February 2023, ArenaPlus is a digital sportsbook that streams local and international sporting events live. With 20 million users in its ecosystem, It has become the official digital entertainment gateway for both local and international franchises such as PBA, PVL, and FIBA World Cup.



OTHER BUSINESSES

Leisure and Hospitality



Hotel and casino

Network and Licensing



CEZA master licensing and services

Property

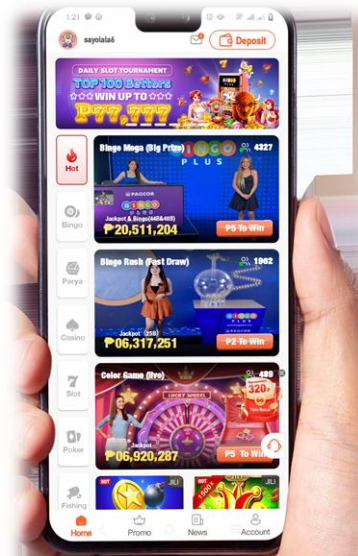


Landholdings



With early-mover advantage, DigiPlus is poised to leverage its strong user base, robust IT and operational infrastructure, and healthy balance sheet in the rapidly growing digital entertainment ecosystem

20+ million
Registered
Users*



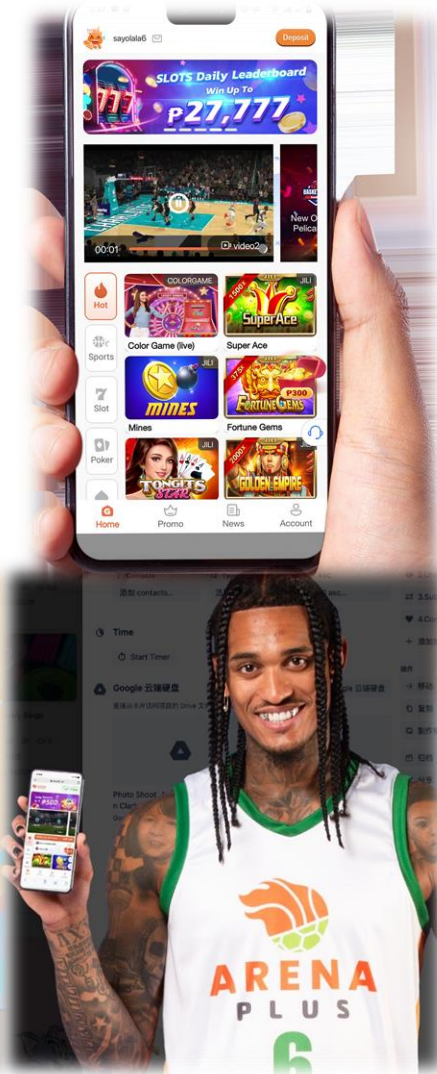
- DigiPlus launched BingoPlus in January 2022, an interactive, livestreamed digital bingo platform—a first of its kind in the country
- Leading digital bingo operator with 31% market share
- Accumulated over 20 million in registered users in its ecosystem
- Cutting-edge IT infrastructure complemented by over 140 physical bingo sites nationwide
- Integrating online and offline presence for a seamless user experience



*Across the DigiPlus digital ecosystem

With early-mover advantage, DigiPlus is poised to leverage its strong user base, robust IT and operational infrastructure, and healthy balance sheet in the rapidly growing digital entertainment ecosystem

20+ million
Registered
Users¹



- DigiPlus launched ArenaPlus in February 2023, a digital sportsbook, which streams local and international sports events live
- Has become the official digital entertainment gateway for both local and international sporting events such as the Philippine Basketball Association, the Philippine Volleyball League, and the FIBA World Cup
- New sports to be introduced into the platform in the pipeline
- In 2022, 39% of Filipinos engaged in sportsbetting in the last 12 months², presenting a positive growth trajectory for ArenaPlus



¹ Across the DigiPlus digital ecosystem

² Source: TGM Research

DigiPlus is executing on a three-point strategy to establish itself as a leading digital entertainment hub, harnessing technologies to unlock new forms of entertainment that can be accessed anytime and anywhere

1

Cement leadership in digital gaming by offering new and innovative digital offerings, leveraging the expertise and infrastructure we have established from BingoPlus

- We are ramping up ArenaPlus, a digital sportsbetting platform launch in February 2022
- We are broadening our target market by diversifying our product offerings to cater to different demographics and lifestyle preferences (new games such as Color Game, card games)

2

Optimize user engagement and increase user retention through seamless and tailored experiences across our digital ecosystem

- We are implementing big data technologies to understand and predict user behavior and segment users through personalization

3

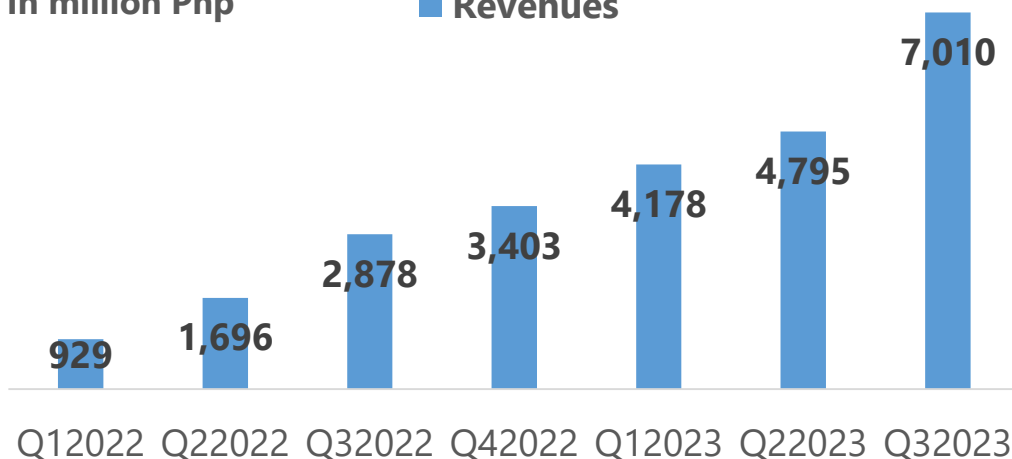
Create new sources of growth by introducing third-party game products into our platforms

- To support user traffic, we are offering a variety of existing game products developed by external providers in BingoPlus and ArenaPlus

BingoPlus' successful launch marked DigiPlus' transformation into the digital entertainment space, driving the company's remarkable turnaround since the past year

In million Php

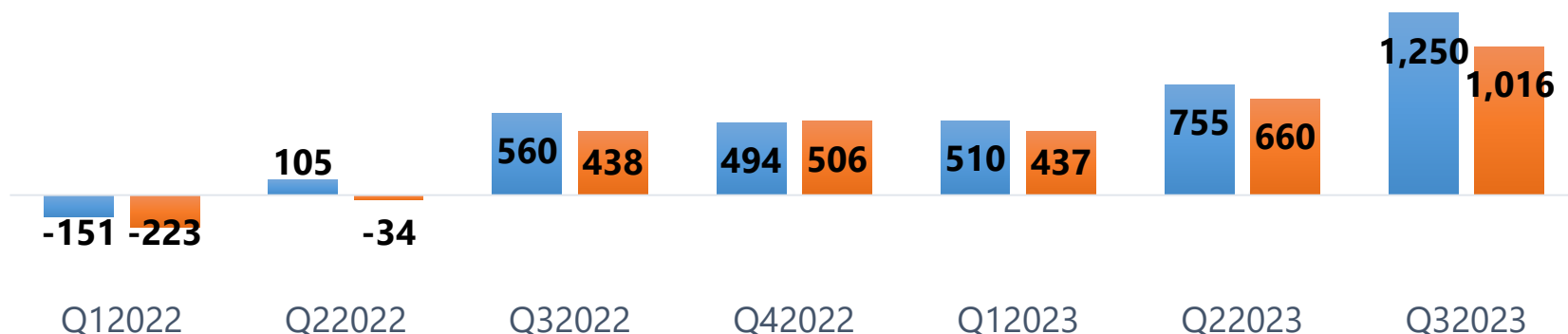
■ Revenues



- Sustained positive momentum driven by the digital retail gaming segment combined with cost efficiencies as the business continues to scale up
- Introduction of new digital game products, including ArenaPlus likewise bolstered the growth

In million Php

■ EBITDA ■ NET INCOME

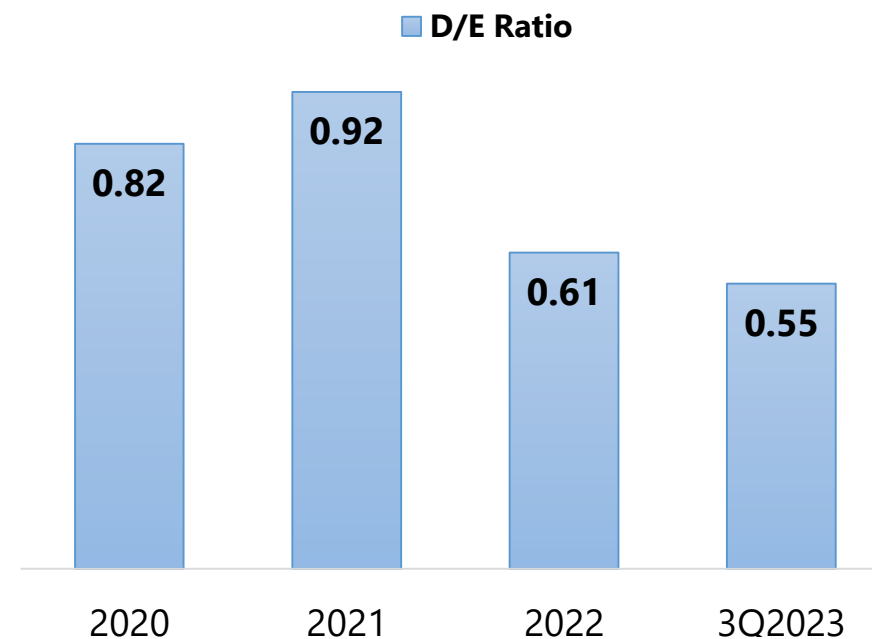


DigiPlus has strengthened its balance sheet, providing ample capacity to service its obligations and fund future investments

In PHP Mn	2021	2022	3Q2023	Change (%)
Total Assets	18,595	20,948	26,444	26.24%
Loans Payable	4,466	3,278	1,917	-41.52%
Net Debt*	4,049	1,921	-1,924	-200.16%
Stockholder's Equity	9,685	13,007	17,015	30.81%
D/E Ratio **	.92x	0.61x	0.55x	-9.25%

- DigiPlus has a manageable level of loans and realized significant improvement in its net debt position
- 100% of debt in peso

Prudent Covenant D/E Ratio Levels



- Covenant D/E ratio at 2.0x

*Loans payable less cash

**Covenant D/E (total liabilities to total equity)

Note on forward-looking statements

The forward-looking statements in this presentation are based on the beliefs of the management as well as assumptions made by and information currently available to the management. Our actual results, performance or achievements may differ materially from those expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by the use of words such as "may," "could," "expect," "intend," "plan," "seek," "anticipate," "believe," "estimate," "predict," "potential," "continue," "likely," "will," "would" and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, among others, the rate and pace of economic recovery following economic downturns, levels of spending in business and leisure segments as well as consumer confidence. We caution you not to place undue reliance on any forward-looking statements, which are made as of the date of this presentation. We undertake no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable laws. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

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